# AN ORDINANCE 100444

AUTHORIZING THE INTERIM CITY MANAGER TO EXECUTE A PROFESSIONAL SERVICES AGREEMENT FOR FEDERAL REPRESENTATION SERVICES WITH LOEFFLER TUGGEY PAUERSTEIN ROSENTHAL, L.L.P. IN AN AMOUNT NOT TO EXCEED \$14,400.00 PER MONTH FOR THE TERM OF MARCH 1, 2005 THROUGH SEPTEMBER 30, 2006, WITH A ONE (1)-YEAR RENEWAL OPTION; AND PROVIDING FOR PAYMENT.

WHEREAS, since 1994, the City of San Antonio has retained consultants to represent its federal interests in Washington, D.C. and increasingly challenging budget constraints make it imperative for local communities to have a strong advocate at the federal level; and

WHEREAS, Loeffler Tuggey Pauerstein Rosenthal L.L.P., which has been providing the City federal representation services since 2001, is a national firm with offices in San Antonio, Austin and Washington, D.C. and the government affairs section of the firm, The Loeffler Group, is lead by former Congressman Tom Loeffler and includes experienced attorneys, government affairs professionals and staff who provide comprehensive and expert government affairs representation to public and private clients; and

WHEREAS, with its strong presence in Washington, D.C., its resources and its expertise, *The Loeffler Group* has achieved outstanding results for the City, including most recently the designation of the San Antonio International Airport as a U.S. Port of Entry and securing the passage of special legislation to authorize the establishment of Brooks City-Base and the firm's commitment to the region is emphasized through its continuous work for the North American Development Bank and the San Antonio River Authority; and

WHEREAS, the firm has a thorough knowledge of the City and its goals and is poised to continue to provide exceptional federal representation services for the City; and

WHEREAS, the City's current federal representation contract expired on January 31, 2005, and in response City staff issued a Request for Proposals for Federal Representation Services on November 1, 2004, and a total of thirteen (13) firms submitted proposals; and

WHEREAS, an evaluation panel consisting of representatives from the City Manager's Office and the Public Works, Neighborhood Action, Community Initiatives and External Relations Departments reviewed the proposals and selected six (6) firms to interview, one of which later withdrew due to an unresolved conflict of interest; and

WHEREAS, on January 14, 2005, the evaluation panel interviewed five respondents via teleconference and *The Loeffler Group, Holland & Knight* and *Patton Boggs* received the highest scores; and

WHEREAS, the City Council Intergovernmental Relations Committee interviewed the top three respondents on January 25, 2005, and met again on January 28, 2005, to finalize deliberations and unanimously agreed to recommend to the full City Council that the City contract with *The Loeffler Group* for federal representation services; and

WHEREAS, after the City Council Intergovernmental Relations Committee deliberated, it came to the City's attention that two key staff members included in *The Loeffler Group's* proposal were no longer employed by the firm and in response to this change, the evaluation panel met and agreed that the departure of these two members of the firm precipitated a need to rescore *The Loeffler Group's* proposal which resulted in a reduction of 4.2 points in the firm's score although still leaving the firm as the highest ranked respondent; NOW THEREFORE:

#### BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

**SECTION 1.** The terms and conditions of a professional services agreement for federal representation services with *Loeffler Tuggey Pauerstein Rosenthal, L.L.P.*, in an amount not to exceed \$14,400 per month for the term of February 1, 2005 through September 30, 2006, with a one (1)-year renewal option, are hereby authorized and approved. Performance measures to be used with this agreement are set out in Attachment I.

**SECTION 2.** The Interim City Manager, or his designee, is authorized for a sixty (60)-day period following the effective date of this Ordinance to execute said Agreement. A copy of the Agreement, in substantially final form, is attached hereto and incorporated herein as Attachment II.

**SECTION 3.** Funds in the amount of \$100,800 are encumbered in Fund 11001000 entitled "General Fund", Cost Center 801010001, General Ledger 5201040 entitled "Fees to Professional Contractors". These funds are authorized payable to Loeffler Tuggey Pauerstein Rosenthal, LLP in an amount not to exceed \$14,400.00 per month. Subsequent years' funding is contingent on City Council approval of the annual budget.

**SECTION 4.** The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

**SECTION 5.** This Ordinance shall be effective on and after the tenth day after passage hereof.

PASSED AND APPROVED this 17<sup>th</sup> day of March, 2005.

M A Y O R
EDWARD D. GARZA

ATTEST:

Litucia W. Vaces

APPROVED AS TO FORM: \_

Hor City Attorney

### **Agenda Voting Results**

Name:

33.

Main motion a concretel

Date:

02/17/05

Time:

04:55:17 PM

Vote Type:

Multiple selection

**Description:** An Ordinance authorizing the Interim City Manager to execute a professional services agreement for federal representation services with Loeffler Tuggey Pauerstein Rosenthal, L.L.P. in an amount not to exceed \$14,400 per month for the term of March 1, 2005 through September 30, 2006, with a one (1)-year renewal option; and providing for payment. [Presented by Christopher J. Brady, Assistant City Manager; J. Rolando Bono, Interim City Manager]

Voter	Group	Status	Yes	No	Abstain
ROGER O. FLORES	DISTRICT 1		X		
JOEL WILLIAMS	DISTRICT 2			x	
RON H. SEGOVIA	DISTRICT 3		X		
RICHARD PEREZ	DISTRICT 4		x		
PATTI RADLE	DISTRICT 5		x		
ENRIQUE M. BARRERA	DISTRICT 6		x		
JULIAN CASTRO	DISTRICT 7		х		
ART A. HALL	DISTRICT 8		X		
CARROLL SCHUBERT	DISTRICT 9		X		
CHIP HAASS	DISTRICT_10		×		
MAYOR ED GARZA	MAYOR		×		

# **Agenda Voting Results**

Name:

33. Amendment #1 - Motion for amendment as presented by Councilman Haass

Date:

02/17/05

Time:

04:55:01 PM

Vote Type:

Multiple selection

Description:

Voter	Group	Status	Yes	No	Abstain
ROGER O. FLORES	DISTRICT 1		Х		
JOEL WILLIAMS	DISTRICT 2			x	
RON H. SEGOVIA	DISTRICT 3			х	
RICHARD PEREZ	DISTRICT 4		Х		
PATTI RADLE	DISTRICT 5		Х		
ENRIQUE M. BARRERA	DISTRICT 6		Х		
JULIAN CASTRO	DISTRICT 7		X		
ART A. HALL	DISTRICT 8		Х		
CARROLL SCHUBERT	DISTRICT 9			х	
CHIP HAASS	DISTRICT_10		Х		
MAYOR ED GARZA	MAYOR		Х		

# **Agenda Voting Results**

Name:

33. Amendment 2 to send back to IGR Committee

Date:

02/17/05

Time:

04:54:37 PM

Vote Type:

Multiple selection

Description:

Voter	Group	Status	Yes	No	Abstain
ROGER O. FLORES	DISTRICT 1			x	
JOEL WILLIAMS	DISTRICT 2		x		
RON H. SEGOVIA	DISTRICT 3		X		
RICHARD PEREZ	DISTRICT 4			×	
PATTI RADLE	DISTRICT 5		x		
ENRIQUE M. BARRERA	DISTRICT 6			х	
JULIAN CASTRO	DISTRICT 7			х	
ART A. HALL	DISTRICT 8			x	
CARROLL SCHUBERT	DISTRICT 9			x	
CHIP HAASS	DISTRICT_10			x	
MAYOR ED GARZA	MAYOR			x	